

**CONSOLIDATED FINANCIAL STATEMENTS**



**FOR THE YEAR ENDED JUNE 30, 2021  
WITH SUMMARIZED FINANCIAL  
INFORMATION FOR 2020**

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

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**CPAs & ADVISORS**

## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Doorways for Women and Families, Inc.  
Doorways Cameron, LLC  
Arlington, Virginia

We have audited the accompanying consolidated financial statements of Doorways for Women and Families, Inc. and Doorways Cameron, LLC (collectively, Doorways), which comprise the consolidated statement of financial position as of June 30, 2021, and the related consolidated statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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**MEMBER OF CPAMERICA INTERNATIONAL, AN AFFILIATE OF CROWE GLOBAL**  
**MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS' PRIVATE COMPANIES PRACTICE SECTION**

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Doorways as of June 30, 2021, and the consolidated change in its net assets and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Summarized Comparative Information

We have previously audited Doorways' 2020 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated November 6, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2020, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 1, 2021, on our consideration of Doorways' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Doorways' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Doorways' internal control over financial reporting and compliance.



October 1, 2021

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS OF JUNE 30, 2021  
WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020**

		<b>ASSETS</b>	
		<u>2021</u>	<u>2020</u>
<b>CURRENT ASSETS</b>			
Cash and cash equivalents:			
Without restriction	\$	3,726,912	\$ 2,518,647
Restricted cash		<u>-</u>	<u>837</u>
Total cash and cash equivalents		3,726,912	2,519,484
Grants receivable		306,170	159,553
Pledges receivable, current portion (Note 2)		174,270	469,477
Inventory		29,963	25,489
Prepaid expenses		<u>32,847</u>	<u>33,326</u>
Total current assets		<u>4,270,162</u>	<u>3,207,329</u>
<b>FIXED ASSETS</b>			
Land		154,800	154,800
Building - Family Home (Note 5)		2,256,079	2,256,079
Building - Safehouse		549,859	549,859
Furniture and fixtures		124,428	124,428
Computer equipment		126,870	107,944
Leasehold improvements		<u>28,782</u>	<u>28,782</u>
		3,240,818	3,221,892
Less: Accumulated depreciation and amortization		<u>(1,547,499)</u>	<u>(1,433,591)</u>
Net fixed assets		<u>1,693,319</u>	<u>1,788,301</u>
<b>NONCURRENT ASSETS</b>			
Investments (Notes 3 and 15)		1,241,291	1,752,460
Investment in Cameron Commons, LLC (Note 4)		1,037,344	1,046,135
Pledges receivable, long-term, net of allowance for uncollectable accounts and discount of \$117,438 and \$176,659 in 2021 and 2020, respectively (Note 2)		390,719	445,052
Deposits		<u>12,545</u>	<u>12,545</u>
Total noncurrent assets		<u>2,681,899</u>	<u>3,256,192</u>
<b>TOTAL ASSETS</b>	<b>\$</b>	<b><u>8,645,380</u></b>	<b><u>8,251,822</u></b>

## LIABILITIES AND NET ASSETS

	<u>2021</u>	<u>2020</u>
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued liabilities	\$ 222,892	\$ 227,206
Deferred income	2,952	-
Deposits held in escrow	-	837
Current portion of deferred rent liability (Note 12)	<u>-</u>	<u>12,611</u>
Total current liabilities	<u>225,844</u>	<u>240,654</u>
<b>LONG-TERM LIABILITIES</b>		
Community Development Block Grant Fund conditional debt (Note 5)	600,000	600,000
Arlington County conditional debt (Note 4)	<u>757,495</u>	<u>757,495</u>
Total long-term liabilities	<u>1,357,495</u>	<u>1,357,495</u>
Total liabilities	<u>1,583,339</u>	<u>1,598,149</u>
<b>NET ASSETS</b>		
Without donor restrictions:		
Undesignated	1,546,873	1,164,600
Invested in fixed assets without restrictions	1,693,319	1,788,301
Board designated (Note 6)	<u>2,728,079</u>	<u>2,303,072</u>
Total net assets without donor restrictions	5,968,271	5,255,973
With donor restrictions (Note 7)	<u>1,093,770</u>	<u>1,397,700</u>
Total net assets	<u>7,062,041</u>	<u>6,653,673</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 8,645,380</u></b>	<b><u>\$ 8,251,822</u></b>

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**  
**CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS**  
**FOR THE YEAR ENDED JUNE 30, 2021**  
**WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020**

	2021			2020
	Without Donor Restrictions	With Donor Restrictions	Total	Total
<b>SUPPORT AND REVENUE</b>				
Government grants and contracts	\$ 3,151,658	\$ -	\$ 3,151,658	\$ 3,067,427
Contributions	1,349,348	164,221	1,513,569	1,767,154
Private grants	463,650	-	463,650	325,357
Investment income, net (Note 3)	427,886	-	427,886	83,963
Investment loss in Cameron Commons, LLC (Note 4)	(8,791)	-	(8,791)	(4,394)
In-kind contributions (Note 10)	594,215	-	594,215	195,053
Special event revenue	169,540	-	169,540	18,408
Other revenue	6,357	-	6,357	275,970
Net assets released from donor restrictions (Note 8)	<u>468,151</u>	<u>(468,151)</u>	<u>-</u>	<u>-</u>
Total support and revenue	<u>6,622,014</u>	<u>(303,930)</u>	<u>6,318,084</u>	<u>5,728,938</u>
<b>EXPENSES</b>				
Program Services:				
Domestic and Sexual Violence	1,564,162	-	1,564,162	1,398,886
Family Home	872,108	-	872,108	900,034
HomeStart	969,733	-	969,733	873,373
Counseling	794,412	-	794,412	934,238
Prevention	68,770	-	68,770	20,681
Community Education	<u>107,735</u>	<u>-</u>	<u>107,735</u>	<u>78,315</u>
Total program services	<u>4,376,920</u>	<u>-</u>	<u>4,376,920</u>	<u>4,205,527</u>
Supporting Services:				
Management and General	991,007	-	991,007	531,063
Fundraising	<u>541,789</u>	<u>-</u>	<u>541,789</u>	<u>583,656</u>
Total supporting services	<u>1,532,796</u>	<u>-</u>	<u>1,532,796</u>	<u>1,114,719</u>
Total expenses	<u>5,909,716</u>	<u>-</u>	<u>5,909,716</u>	<u>5,320,246</u>
Change in net assets	712,298	(303,930)	408,368	408,692
Net assets at beginning of year	<u>5,255,973</u>	<u>1,397,700</u>	<u>6,653,673</u>	<u>6,244,981</u>
<b>NET ASSETS AT END OF YEAR</b>	<b><u>\$ 5,968,271</u></b>	<b><u>\$ 1,093,770</u></b>	<b><u>\$ 7,062,041</u></b>	<b><u>\$ 6,653,673</u></b>

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2021  
WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020**

	2021				
	Program Services				
	Domestic and Sexual Violence	Family Home	HomeStart	Counseling	Prevention
Salaries, taxes and benefits (Note 13)	\$ 874,584	\$ 590,401	\$ 425,441	\$ 606,994	\$ 61,706
Client assistance (Note 10)	436,461	84,499	472,107	7,467	145
Professional fees	7,054	3,092	2,112	5,749	317
Office occupancy expenses (Note 12)	124,122	42,881	48,757	140,149	4,019
Depreciation and amortization	37,674	65,820	1,964	3,235	387
Facilities management	49,808	63,888	-	-	-
Third party software fees/license:	12,099	9,128	9,592	10,377	139
Uncollectible pledge and grant expense	-	-	-	-	-
Insurance	10,291	6,798	4,379	7,156	716
Credit card and web fees	-	-	-	-	-
Supplies and expenses	3,649	1,334	1,087	8,650	156
Membership dues and fees	1,891	421	1,024	1,257	24
Staff cell phone reimbursement	3,959	2,768	3,168	2,914	579
Advertising and publicity	-	-	-	-	-
Postage and shipping	-	-	-	-	-
Printing and graphics	-	-	-	-	-
Event venue expenses	-	-	-	-	-
Prevention and outreach supplies	1,099	-	-	-	582
Volunteer recruitment/retention	945	704	-	178	-
Staff travel expenses	493	374	102	286	-
Meetings, food and miscellaneous	33	-	-	-	-
Donor relations	-	-	-	-	-
Taxes (tax credits)	-	-	-	-	-
<b>TOTAL</b>	<b>\$ 1,564,162</b>	<b>\$ 872,108</b>	<b>\$ 969,733</b>	<b>\$ 794,412</b>	<b>\$ 68,770</b>

See accompanying notes to consolidated financial statements.



DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2021  
WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020

	2021 (Continued)					2020	
	Program Services (Continued)		Supporting Services			Total Expenses	Total Expenses
	Community Education	Total Program Services	Management and General	Fundraising	Total Supporting Services		
Salaries, taxes and benefits (Note 13)	\$ 101,493	\$ 2,660,619	\$ 513,962	\$ 387,760	\$ 901,722	\$ 3,562,341	\$ 3,510,201
Client assistance (Note 10)	81	1,000,760	-	-	-	1,000,760	756,493
Professional fees	325	18,649	406,018	4,645	410,663	429,312	46,577
Office occupancy expenses (Note 12)	3,295	363,223	13,756	13,378	27,134	390,357	380,379
Depreciation and amortization	344	109,424	2,506	1,978	4,484	113,908	115,828
Facilities management	-	113,696	-	-	-	113,696	116,604
Third party software fees/license:	196	41,531	17,658	33,608	51,266	92,797	74,331
Uncollectible pledge and grant expense	-	-	-	62,571	62,571	62,571	144,841
Insurance	716	30,056	2,865	2,862	5,727	35,783	34,993
Credit card and web fees	-	-	21,093	-	21,093	21,093	14,235
Supplies and expenses	212	15,088	685	4,156	4,841	19,929	77,643
Membership dues and fees	10	4,627	11,495	1,726	13,221	17,848	15,293
Staff cell phone reimbursement	78	13,466	210	63	273	13,739	15,419
Advertising and publicity	105	105	-	8,735	8,735	8,840	613
Postage and shipping	459	459	599	7,696	8,295	8,754	3,190
Printing and graphics	-	-	-	8,289	8,289	8,289	8,926
Event venue expenses	-	-	-	3,824	3,824	3,824	6,720
Prevention and outreach supplies	306	1,987	-	194	194	2,181	1,839
Volunteer recruitment/retention	115	1,942	50	-	50	1,992	2,878
Staff travel expenses	-	1,255	110	-	110	1,365	8,126
Meetings, food and miscellaneous	-	33	-	216	216	249	(3,327)
Donor relations	-	-	-	88	88	88	448
Taxes (tax credits)	-	-	-	-	-	-	(12,004)
<b>TOTAL</b>	<b>\$ 107,735</b>	<b>\$ 4,376,920</b>	<b>\$ 991,007</b>	<b>\$ 541,789</b>	<b>\$ 1,532,796</b>	<b>\$ 5,909,716</b>	<b>\$ 5,320,246</b>

See accompanying notes to consolidated financial statements.

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2021**  
**WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020**

	<b>2021</b>	<b>2020</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 408,368	\$ 408,692
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	113,908	115,828
Realized (gain) loss on sales of investments	(378,032)	253
Unrealized loss (gain) on investments	9,085	(37,698)
Share of loss on investment in Cameron Commons	8,791	4,394
Change in reserve for uncollectible pledges	(51,000)	(20,000)
Change in discount on pledges receivable	(8,221)	(803)
Receipt of donated securities	(184,208)	(225,786)
Proceeds from sales of donated securities	185,594	225,533
(Increase) decrease in:		
Grants receivable	(146,617)	229,580
Pledges receivable	408,761	190,030
Inventory	(4,474)	8,730
Prepaid expenses	479	(3,418)
(Decrease) increase in:		
Accounts payable and accrued liabilities	(4,314)	24,130
Deposits held in escrow	(837)	(329)
Deferred rent liability	(12,611)	(7,169)
Deferred income	2,952	-
Net cash provided by operating activities	<u>347,624</u>	<u>911,967</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of fixed assets	(18,926)	(11,256)
Purchase of investments	(677,971)	(294,896)
Proceeds from sale of investments	<u>1,556,701</u>	<u>215,786</u>
Net cash provided (used) by investing activities	<u>859,804</u>	<u>(90,366)</u>
Net increase in cash and cash equivalents	1,207,428	821,601
Cash and cash equivalents at beginning of year	<u>2,519,484</u>	<u>1,697,883</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b><u>\$ 3,726,912</u></b>	<b><u>\$ 2,519,484</u></b>

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

##### Organization -

For more than 40 years, Doorways for Women and Families, Inc. has played a vital role in the Arlington community, providing safe shelter, housing, and life-changing support services to women, men, and families experiencing the trauma of homelessness, domestic violence, and sexual assault.

Doorways Cameron, LLC (the LLC) is a limited liability company, organized in the Commonwealth of Virginia in 2008. The primary purpose of the LLC is to invest in Cameron Commons, LLC (see Note 4).

Doorways for Women and Families, Inc. creates pathways out of homelessness, domestic violence, and sexual assault leading to safe, stable, and empowered lives. Doorways for Women and Families, Inc. is committed to continuous refinement of programs to provide the most holistic care possible to families in crisis to ultimately put an end to the cycles of violence and homelessness that plague too many in the community. Family safety and stability are facilitated through programs aimed at providing emergency safety followed by comprehensive services that support persons to overcome crisis and achieve stability. In fiscal year 2021, our agency navigated the COVID-19 pandemic, kept our doors open across all our programs and adapted new ways to provide our services. Our programs combined to reach over 1,575 adults, youth, and children. Together, these programs offer a range of options and a continuum of help for persons as they move from crisis to safety and stability:

- The Domestic and Sexual Violence Program serves as Arlington's primary sexual and domestic violence service provider and operates a wide range of services for persons impacted by abuse. These services include an 11-bed Safehouse Shelter and three, 2-bedroom Safe Apartments that provide emergency shelter for adults and children. In addition, we operate the County's 24/7 Domestic and Sexual Violence Hotline and Hospital Accompaniment Program, along with a Bilingual Court Advocacy and Companionship Program for persons seeking legal protection from interpersonal violence. In fiscal year 2021, the Safehouse and Safe Apartments provided emergency shelter to more households than any other year, providing safety to 80 adults and children (50 households); the Hotline provided safety planning, crisis support, and information and referral services to 1,067 calls, 859 of which were for domestic and sexual crisis counseling and information. The Court Advocacy Program assisted 165 adults and 128 children in navigating the legal pathways to safety. Over 90% of survivors served across these programs reported increased safety and knowledge of resources to remain safe from abuse. The number of Hospital Accompaniments for Sexual Assault Nurse Exams and Domestic Violence Forensic Exams was 18, which we think was unusually low due to the pandemic and the stay-home restrictions. The Mobile Advocacy Program assisted 20 adults in the community with safety planning and education to increase their path to safety, advocacy and referrals.
- In fiscal year 2021, Revive Domestic and Sexual Violence Counseling Center provided counseling and safety planning for 212 adults, youth, and children impacted by abuse. As a result of services received at Doorways, 90% of clients surveyed reported that they knew more ways to plan for their safety, and 98% reported increased understanding and knowledge of the impact of trauma and domestic violence/sexual assault.
- The Freddie Mac Foundation Family Home provides emergency shelter (22 beds), food, skill building opportunities, referrals, and supportive counseling and goal planning services to adults, children and families experiencing homelessness.

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Organization (continued) -

- The Freddie Mac Foundation Family Home (continued): The Home served 38 adults, youth, and children (15 households) in fiscal year 2021. This census was unusually low due to the COVID-19 pandemic and our risk mitigation efforts due to congregate living and the positive effect of diversion and prevention efforts along with the eviction moratorium in place. In fiscal year 2021, 100% of households exited shelter to long-term, stable housing.
- The HomeStart Supportive Housing Program offers rapid rehousing and long-term supportive housing for families who need assistance to leave shelter and obtain safe housing of their own. HomeStart offers residential stability (through rental subsidies) and intensive support focused on skill building to prevent the recurrence of homelessness and domestic violence. HomeStart assisted 114 adults and children (46 households) in fiscal year 2021, and 82% of households graduating from the program were able to meet their basic living expenses in safe, stable housing.
- Doorways Comprehensive Service Model is a cornerstone of our approach to addressing the complex challenges and the long lasting effects of experiencing the trauma of abuse and/or homelessness and tailors our support and services to the varied needs our clients face, ensuring every family member impacted receives the help they need. These individualized services include our Children's Program, our Financial Independence Track (FIT), and Life Skill Development for Youth/Young Adults. Together, these services provide clients of every age with the necessary tools to overcome trauma and adversity and form paths to lasting stability. In fiscal year 2021 our Children's Program supported 76 children to receive basic health care, attend and thrive in school (mostly virtual this year and supported them in navigating those specific challenges) or daycare, and develop skills to overcome the adversity and trauma they had been exposed to in their young lives.
- The prevention program, recently launched in FY20, based on the primary prevention framework addresses intimate partner violence and sexual assault before it happens, by aiming to change the social norms that tolerate and perpetuate violence. The goal is to create a culture where everyone has the tools to build healthy relationships based on respect, equality, and safety. During fiscal year 2021, the Prevention Specialist facilitated 9 community workshops and events educating 67 youth in the Arlington area on topics that support the development of healthy relationships while navigating multiple challenges with the closing of in person events due to the COVID-19 pandemic.

Doorways for Women and Families, Inc. continues to meet the varied and profound needs of its clients through holistic, client-centered, and strength-based services that offer them the greatest chance of success. Doorways for Women and Families, Inc. provides clients with intensive support, which is necessary, given that nearly every aspect of their lives are in crisis.

Through community education efforts, volunteers received training and provided 3,218 hours of client-centered services during fiscal year 2021. Resource drives provide clients with winter coats, school supplies and other in-kind support; and awareness of domestic and sexual violence is increased through outreach and year-round community presentations.

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Organization (continued) -

Doorways for Women and Families, Inc. employs 42 full-time employees and 5 part-time employees and utilizes the expertise of 130 volunteers (including the Board of Directors).

Basis of consolidation -

The accompanying consolidated financial statements reflect the activity of Doorways for Women and Families, Inc. and Doorways Cameron, LLC (collectively, Doorways) as of June 30, 2021. The financial statements of the two organizations have been consolidated based on common control. All intercompany transactions have been eliminated in consolidation.

Basis of presentation -

The accompanying consolidated financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- **Net Assets Without Donor Restrictions** - Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board Designated and are also reported as net assets without donor restrictions.
- **Net Assets With Donor Restrictions** - Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities and Change in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

The consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with Doorways' consolidated financial statements for the year ended June 30, 2020, from which the summarized information was derived.

New accounting pronouncement adopted -

During 2021, Doorways adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. The ASU provides a framework for recognizing revenue and is intended to improve comparability of revenue recognition practices across for-profit and non-profit entities. Analysis of the various provisions of this standard resulted in no significant changes in the way Doorways recognized revenue; however, the presentation and disclosures of revenue have been enhanced.

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2021**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION  
(Continued)**

Cash and cash equivalents -

Doorways invests cash in excess of immediate requirements in a money market fund. Because of the short-term and high liquidity of the fund, such amount is considered to be a cash equivalent.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, Doorways maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Grants and pledges receivable -

Grants and pledges receivable are recorded at their net realizable values, which approximates fair value. Grants receivable are considered fully collectible within one year. The allowance for doubtful pledges receivable is determined based upon an annual review of account balances, including the age of the balance and the historical experience with the donor. Pledges receivable that are expected to be collected in future years are recorded at fair value, measured as the present value of their future cash flows. The discounts on these amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contributions revenue.

Inventory -

Inventory consists of various gift cards, which are recorded at the cards' value. Inventory is measured at the lower of cost and net realizable value using the first-in, first-out method of inventory in accordance with FASB ASU 2015-11 *Simplifying the Measurement of Inventory*.

Fixed assets -

Fixed assets greater than \$1,000 are capitalized and stated at cost. Buildings (and related improvements) are depreciated on a straight-line basis over the estimated useful life of thirty-nine years. Furniture and fixtures and computer equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally five to ten years. Land is recorded as a capital asset based on the value assigned at the time of acquisition; the cost of land is not amortized. Software is amortized on a straight-line basis over the estimated useful lives of the related assets, generally five years. Leasehold improvements are amortized over the life of the lease. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the year ended June 30, 2021 totaled \$113,908.

Investments -

Investments are recorded at their readily determinable fair value. Realized and unrealized gains and losses are included in investment income net of investment expenses provided by external investment advisors and allocated internal management costs in the accompanying Consolidated Statement of Activities and Change in Net Assets.

Grants, contracts and contributions -

Doorways' receives contributions as well as contracts and grants from the U.S. and State and Local governments, and other entities.

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

##### Grants, contracts and contributions (continued) -

Contributions and grants are recognized in the appropriate category of net assets in the period received.

Doorways performs an analysis of the individual contribution, grant and contract to determine if the revenue streams follow the contribution rules, or if they are considered exchange transactions, depending on whether the transaction is reciprocal or nonreciprocal. For contributions, grants and contracts qualifying under the contribution rule, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions, grants and contracts qualifying as contributions that are unconditional and have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions.

Such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements. Grant and contract agreements qualifying as conditional contributions contain a right of return and a barrier. Revenue is recognized when the condition or conditions are satisfied. Most grants and contract awards from the U.S. Government and other entities are for direct and indirect program costs. These transactions are nonreciprocal and are classified as conditional; accordingly, they are recognized as contributions when the revenue becomes unconditional. Typically these agreements also contain a right of return or right of release from obligation provision and the entity has limited discretion over how funds transferred should be spent. As such, Doorways recognizes revenue for these conditional contributions when the related barrier has been overcome (generally, when qualifying expenditures are incurred). Funds received in advance of the incurrence of qualifying expenditures are recorded as refundable advances. Doorways had approximately \$374,900 in unrecognized conditional awards as of June 30, 2021.

Grants and contracts classified as exchange transactions follow ASU 2014-09, *Revenue from Contracts With Customers* and are recorded as revenue at a point in time when the performance obligations are met. Doorways has elected to opt out of all (or certain) disclosures not required for nonpublic entities. Transaction price is based on cost.

##### In-kind contributions -

In-kind contributions are recorded at their fair market value as of the date of the gift. Periodically, Doorways receives gifts of cash or other assets restricted for use to acquire or construct a long-lived asset. In accordance with *Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14*, Doorways adopted the placed-in-service approach for reporting the expirations of donor restrictions used to acquire or construct long-lived assets.

##### Income taxes -

Doorways for Women and Families, Inc. is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements. Doorways for Women and Families, Inc. is not a private foundation.

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

##### Income taxes (continued) -

Doorways Cameron, LLC is registered as a limited liability corporation under the laws of the State of Virginia. For tax purposes, because Doorways is the sole member of the LLC, it is considered a disregarded entity and its results are reported on Doorways' tax return.

##### Uncertain tax positions -

For the year ended June 30, 2021, Doorways has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the consolidated financial statements.

##### Use of estimates -

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

##### Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services that benefited. Expenses directly attributed to a specific functional area of Doorways are reported as direct expenses to the programmatic area. Personnel costs are allocated based on the considerations of job duties, the time devoted to those duties as well as guidance from FASB on joint costs.

Those expenses that benefit more than one function are allocated in accordance with Doorways' policies which are a combination of the basis of time and effort or joint cost guidance.

##### Investment risks and uncertainties -

Doorways invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

##### Fair value measurement -

Doorways adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. Doorways accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.



**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2021**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION  
(Continued)**

Economic uncertainties -

On March 11, 2020, the World Health Organization declared the Coronavirus disease (COVID-19) a global pandemic. As a result of the spread of COVID-19, economic uncertainties have arisen which may negatively impact Doorways's operations. The overall potential impact is unknown at this time.

New accounting pronouncement not yet adopted -

FASB issued ASU 2019-01, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Consolidated Statement of Financial Position and disclosing key information about leasing arrangements.

During 2020, the FASB issued ASU 2020-05 and delayed the implementation date by one year. The ASU is effective for non public entities beginning after December 15, 2021. Early adoption is still permitted. The ASU can be applied at the beginning of the earliest period presented using a modified retrospective approach or applied at the beginning of the period of adoption recognizing a cumulative-effect adjustment.

Doorways plans to adopt the new ASUs at the required implementation dates and management is currently in the process of evaluating the adoption method and the impact of the new standards on its accompanying consolidated financial statements.

**2. PLEDGES RECEIVABLE**

As of June 30, 2021, contributors to Doorways have made written promises to give totaling \$682,427. Pledges receivable are discounted to their net present value using the effective interest rate as of the date of award.

Pledges are due as follows at June 30, 2021:

Less than one year	\$ 174,270
One to five years	<u>508,157</u>
	682,427
Less: Discount to present value at 5.00%	(48,438)
Less: Reserve for uncollectable pledges	<u>(69,000)</u>
<b>TOTAL PLEDGES RECEIVABLE</b>	<b><u>\$ 564,989</u></b>

**3. INVESTMENTS**

Investments consisted of the following at June 30, 2021:

	<u>Fair Value</u>
Equities	\$ 632,827
Fixed income	<u>608,464</u>
<b>TOTAL INVESTMENTS</b>	<b><u>\$ 1,241,291</u></b>

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2021**

**3. INVESTMENTS (Continued)**

Included in investment income, net are the following at June 30, 2021:

Interest and dividends	\$ 71,942
Realized gain on sale of investments	378,032
Unrealized loss on investments	(9,085)
Investment fees	<u>(13,003)</u>
<b>TOTAL INVESTMENT INCOME, NET</b>	<b>\$ <u>427,886</u></b>

**4. INVESTMENT IN CAMERON COMMONS, LLC**

During 2009, Doorways formed a single member LLC, Doorways Cameron, LLC, whose sole purpose was to enter into an agreement with Cameron Commons Development Corporation (CCDC) to form Cameron Commons, LLC.

Cameron Commons, LLC purchased the Cameron Commons Apartments. Under the agreement, Doorways has an interest in five apartment units. In 2009, \$726,287 of initial funding for Doorways' interest in this partnership was provided on behalf of Doorways Cameron, LLC directly to CCDC by the Community Housing Finance Corporation (CHFC), a division of Arlington County, Virginia.

In 2010, an additional \$31,208 was provided by Arlington County for total funding of \$757,495. The funds were given as a conditional 30 year deferred-payment loan. This no-interest loan is to be repaid only in the event of sale, conveyance, or change in use of the property. After the 30 year period has expired, the debt will be forgiven. During fiscal year 2011, Doorways contributed an additional \$272,160, which increased their interest in Cameron Commons, LLC to 31%.

Doorways currently accounts for its investment in Cameron Commons, LLC using the equity method based on its current percentage of ownership interest as well as its ability to exert significant influence over Cameron Commons, LLC.

For the calendar year ended December 31, 2020, Cameron Commons, LLC's audited net operating loss totaled \$19,374, of which \$6,006 was allocated to Doorways Cameron, LLC and \$1,168 was reversed for the period January 1, 2020 through June 30, 2020 not covered by this report; additionally, an operating loss for the period January 1, 2021 through June 30, 2021, has been estimated at \$3,953 and is included in the accompanying Consolidated Statement of Activities and Change in Net Assets.

**5. COMMUNITY DEVELOPMENT BLOCK GRANT FUND CONDITIONAL DEBT**

In May 2006, Doorways obtained a \$600,000 commitment from Arlington County, Virginia, through a Community Development Block Grant from the United States Department of Housing and Urban Development (HUD).

Doorways has drawn the full \$600,000 under this commitment. The funds were given as a conditional 60 year deferred-payment loan in order to redevelop the Family Home, which collateralizes the loan. This no-interest loan is to be repaid only in the event of sale, conveyance, or change in use of the property. After the 60 year period has expired, the debt will be forgiven.

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2021**

**6. BOARD DESIGNATED NET ASSETS**

As of June 30, 2021, net assets have been designated by the Board of Directors for the following purposes:

Operating reserve	\$ 1,738,928
Working capital	430,425
Sustainability	506,190
Building improvements	<u>52,536</u>
<b>TOTAL BOARD DESIGNATED NET ASSETS</b>	<b><u>\$ 2,728,079</u></b>

- Amounts designated for Operating Reserve are intended to cover unexpected funding losses or significant catastrophes and represent approximately three months of average annualized expenses based on the fiscal period ended June 30, 2021.
- Amounts designated for Working Capital are intended to cover unexpected short-term cash flow requirements and represent approximately one month of average annualized expenses based on the fiscal period ended June 30, 2021.
- Amounts designated for Sustainability are intended to provide future funding to sustain Doorways mission if jeopardized by an anticipated shift in or loss of funding critical to Doorways delivery of service or to serve as an “opportunity fund” to provide Doorways with the flexibility to expand services or innovate to advance its mission as the need arises. Spending from this fund is not permitted until the market value of the fund reaches \$1million. To ensure preservation of the fund, certain spending limitations are imposed.
- Amounts designated for Building improvements are intended to fund expenditures beyond ordinary operating expenses for long-term component replacement and deferred maintenance at the agency owned domestic violence and homeless shelters located in Arlington, Virginia.

**7. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions consisted of the following at June 30, 2021:

Program restricted:	
Prevention program	\$ 174,632
Time restricted	<u>919,138</u>
<b>TOTAL NET ASSETS WITH DONOR RESTRICTIONS</b>	<b><u>\$ 1,093,770</u></b>

**8. NET ASSETS RELEASED FROM RESTRICTIONS**

The following net assets with donor restrictions were released from donor restrictions by incurring expenses, which satisfied the restricted purposes specified by the donors:

Program restricted:	
Prevention program	\$ 54,500
Passage of time	<u>413,651</u>
<b>NET ASSETS RELEASED FROM RESTRICTIONS</b>	<b><u>\$ 468,151</u></b>

**DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2021**

**9. LIQUIDITY AND AVAILABILITY**

Financial assets available for use for general expenditures within one year of the Consolidated Statement of Financial Position date comprise the following at June 30, 2021:

Cash and cash equivalents	\$ 3,726,912
Investments	1,241,291
Grants receivable	306,170
Pledges receivable, net	<u>564,989</u>
Subtotal financial assets available within one year	5,839,362
Less: Donor restricted funds	1,093,770
Less: Sustainability fund	506,190
Less: Building improvements fund	<u>52,536</u>

**FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS  
FOR GENERAL EXPENDITURE WITHIN ONE YEAR** **\$ 4,186,866**

Doorways has a policy to structure its financial assets to be available and liquid as its obligations become due. As of June 30, 2021, Doorways has financial assets equal to approximately nine months of average total annual expenses. Doorways invests cash in excess of daily requirements in investments, which can be drawn upon for liquidity needs. Additionally, the Board may designate a portion of any operating surplus to its operating reserve and working capital (further discussed in Note 6) and due to the nature of designations, are considered a part of financial assets available to meet cash needs for general expenditure within one year. In the event of an unanticipated liquidity need, Doorways has a line of credit agreement (as further discussed in Note 14) which allows for additional available borrowings up to \$150,000.

**10. IN-KIND CONTRIBUTIONS**

Contributed services from IT professionals, management consultants, and goods donated for distribution for Doorways' programs are recognized as in-kind support based on the estimated fair value of the gift. In-kind expenses are presented as Client Assistance and Professional Fees in the accompanying Consolidated Statement of Functional Expenses. Donated goods and services consisted of the following during the year ended June 30, 2021:

Professional fees	\$ 386,256
Gift cards	36,559
Goods and supplies	<u>171,400</u>
<b>TOTAL IN-KIND CONTRIBUTIONS</b>	<b><u>\$ 594,215</u></b>

In-kind contributions were classified in the following functional areas in the accompanying Consolidated Statement of Functional Expenses during the year ended June 30, 2021:

Domestic and Sexual Violence	\$ 84,602
Family Home	77,210
HomeStart	49,561
Counseling	4,974
Prevention	462
Community Education	325
Management and General	367,963
Fundraising	<u>4,645</u>
<b>TOTAL IN-KIND CONTRIBUTIONS</b>	<b><u>\$ 589,742</u></b>

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 10. IN-KIND CONTRIBUTIONS (Continued)

Additionally, volunteers have donated time to Doorways in various capacities to further the mission of the organization. As these services are not deemed to be specialized in nature (and therefore the value of these services is not readily determinable), these contributions have not been recognized in the accompanying consolidated financial statements.

#### 11. CONTINGENCY

Doorways receives grants from various agencies of the United States Government. Beginning for fiscal year ended December 31, 2015, such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200* Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).

The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits. An audit in accordance with the applicable provisions has been completed for the fiscal year 2021. Until the audit has been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from the audit.

#### 12. LEASE COMMITMENT

During 2011, Doorways entered into a lease for office space under a seven year agreement, expiring May 31, 2018. Base rent is \$150,535 per year, plus a proportionate share of expenses, increasing by a factor of 3% per year. The first three months of rent were abated.

In May of 2015, Doorways amended its seven year lease agreement to extend its term to June 30, 2021 and add additional office space. The amended lease started on July 1, 2015. Base rent under amended lease is \$192,132, plus a proportionate share of expenses, increasing by a factor of 2% per year. In May of 2016 and August 2018, Doorways further amended the lease agreement to gain additional office space and extend its term to December 31, 2021. Base rent under the additional lease is \$62,962 plus a proportionate share of expenses, increasing by a factor of 2% per year.

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent liability in the Consolidated Statement of Financial Position.

As of June 30, 2021, there was no deferred rent liability. Future minimum lease payments for the fiscal year ending June 30, 2022 are \$138,105. Rent expense, including utilities and taxes for the year ended June 30, 2021, was \$264,800. Rent expense is included in office occupancy expenses in the accompanying Consolidated Statement of Functional Expenses.

#### 13. PENSION PLAN

Doorways has established a 403(b) plan for its employees. Eligible employees must be employed for at least one year and complete 1,040 hours of services during a 12-month period.

## DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021

#### 13. PENSION PLAN (Continued)

Employer discretionary contributions are allocated among eligible employees at a rate of 3% of annual compensation for employees with one to four years of services, and 4% of annual compensation for employees with five or more years of service. Plan contributions for the year ended June 30, 2021 totaled \$74,623.

#### 14. LINE OF CREDIT

In January 2017, Doorways established a line of credit with a local financial institution to support ongoing working capital needs of the organization, which will expire June 2023. The line of credit, in the amount of \$150,000, is unsecured and accrues interest at the Wall Street Journal Prime Rate (3.25% as of June 30, 2021) plus 1% or a minimum of 6.50%. There were no borrowings during the year or any outstanding amount on the line of credit as of June 30, 2021.

#### 15. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, *Fair Value Measurement*, Doorways has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Consolidated Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

**Level 1.** These are investments where values are based on unadjusted quoted prices for identical assets in an active market Doorways has the ability to access.

**Level 2.** These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

**Level 3.** These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no transfers between levels or changes in the methodologies used at June 30, 2021.

- *Equities* - Valued at the closing price reported on the active market in which the individual securities are traded.
- *Fixed income* - Fair value is based upon current yields available on comparable securities of issuers with similar ratings, the security's terms and conditions, and interest rate and credit risk.

DOORWAYS FOR WOMEN AND FAMILIES, INC. AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2021

15. FAIR VALUE MEASUREMENT (Continued)

The table below summarizes, by level within the fair value hierarchy, Doorways' investments as of June 30, 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b>Asset Class:</b>				
Equities	\$ 632,827	\$ -	\$ -	\$ 632,827
Fixed income	<u>-</u>	<u>608,464</u>	<u>-</u>	<u>608,464</u>
<b>TOTAL INVESTMENTS</b>	<b><u>\$ 632,827</u></b>	<b><u>\$ 608,464</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 1,241,291</u></b>

16. SUBSEQUENT EVENTS

In preparing these consolidated financial statements, Doorways has evaluated events and transactions for potential recognition or disclosure through October 1, 2021, the date the consolidated financial statements were issued.